

Innovation Product Manager (OF1417)

Job description: Gradiant, Spanish reference ICT Technology Center, has been developing technologies with great potential for industry during the last years. We are looking for a person who leads the commercial strategy to introduce these technologies into the market, establishing alliances with companies that build innovative products based on these technologies.

Technical Skills

Demonstrate ability to develop new business models for customers with new technology

Demonstrate ability to manage customer accounts at both the CxO and technical level

Ability to establish brands, explore product opportunities, work out customer product competitive strategies and competitive plans

Have a good working knowledge of ICT solutions

Minimum 5 years ICT solutions sales / account management experience

Experience and contacts in Sectors such as Banking and FinTech

Personal Skills

Must be self motivated and capable of working under own initiative

Good oral and written communication and interpersonal skills

Experience establishing high level partnership agreements

Must welcome challenges

Executing, winning and "making things happen" attitude

Tasks, priorities and time management

Excellent collaboration skills with a wide variety of people (product management, engineering, marketing)

Proficiency in English

We Offer

Competitive salary

Innovative working environment

Professional career within the company